

China Talks- The Modern Silk Road: Chinese M&A in Europe

Organizer and Sub-Organizer

Organizer: Bocconi Chinese Student Association Sub-Organizer: Bocconi Students Investment Club

Guest Speaker

Tommaso Lazzari Managing Partner, Seta Capital

Candice Yang Collaborator, *Gianni, Origoni, Grippo, Cappelli Partners*

Moderators

Pietro Sirena Docente Ordinario, Dipartimento di Studi Giuridici

Program

17.30 – 17.50	Registration
18.00 – 18.15	Brief Introduction by BCSA, BSIC and moderators
18.15 – 19.15	Talk by Ms. Yang and Mr. Lazzari
	 Chinese M&A trends and objectives
	- Common targets
	- Barriers in cross-continent operations
	 Unique features of this type of M&A
19.15 – 20.15	Case Studies and Interactive Session
20.15 – 20.30	Conclusion by BCSA

Description of the event

Chinese investments in the European Union, along with other Chinese oversea investment, rose drastically in recent years: 77 percent increase in 2016 alone. This

fever seems to only mark the beginning. As Chinese companies and groups become more dominant in the European market, we believe it is important to all finance and economic students to understand this on-going trend to fully engage in the global financial markets. For this reason, we invited professionals from *Seta Capital* and *Gianni, Origoni, Grippo, Cappelli Partners* to provide us a deeper understanding of this phenomenon and industry insights into the current events. Due to the great diversity of investment methods possible, we will only be focusing on Chinese M&A activities in Europe Union during our seminar. However, we will provide an interactive Q&A session in the end of the seminar for students to enquire further topics of interest.

Both of our guest speakers are experts on international investments and M&As. Mr. Tommasso Lazzari is a managing partner at *Seta Capital*, and Ms. Candice Yang provides legal advices for companies' cross-border operations. From exploring features of common investment targets to resolving barriers of cross-continent M&A, Mr. Lazzari and Ms. Yang will share their technical and legal experiences and guide us through the current Chinese M&A trends in European Union. To investigate unique features of these types of M&As, our guest speakers will also select past transactions as case studies and will conclude the seminar with a Q&A session.

Our "China Talks" series aims to bring a professional's career viewpoint together with their experience of doing business in China or with Chinese companies into insightful and thought-provoking talks. Although we expect high interest from Bocconi's student population, we also invite Pietro Sirena to further stimulate students' participation during the open discussion, for we believe student-speaker interaction is a crucial part of our China Talks' DNA. The main objective is that the guest shares their experience with students interested in Chinese business and culture and highlights differences. In the previous years, we had many guests from various industries, such as but not limited to Zhang Di from *Huawei Honor* (September 2016) and Andrea Ghizzoni from *Tencent* (November 2016). Believing that our China Talks enhance Bocconi's board learning experiences, we hope for your approval of "The Modern Silk Road: Chinese M&A in Europe".