

## Top 5 semiconductor trends

This article looks at the top trends impacting the semiconductor industry right now.

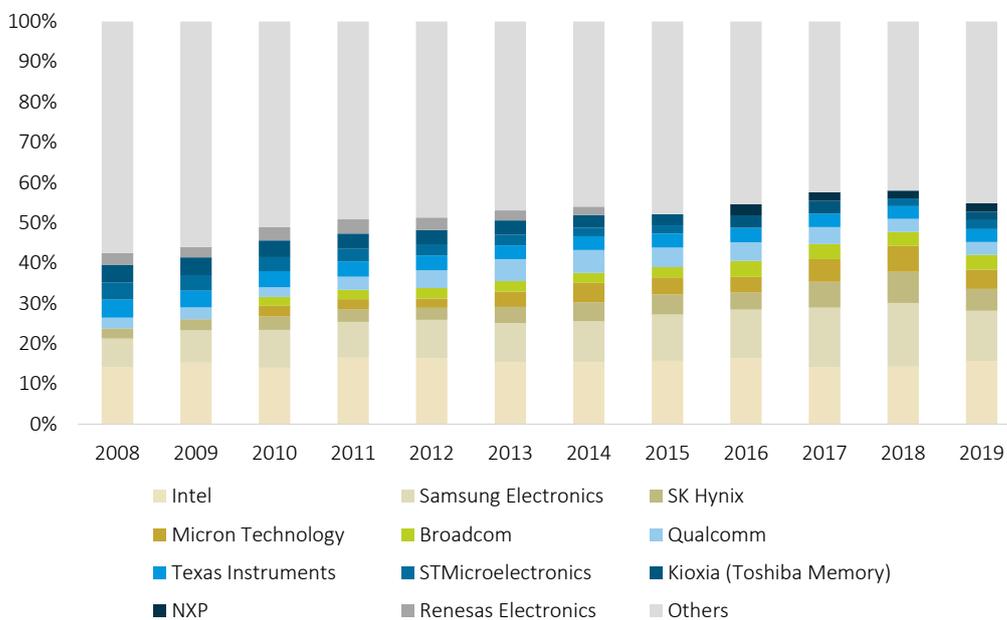
### 1. Moore's law is hitting a brick wall

Moore predicted that the number of transistors on a chip would double roughly every two years. This held true for several decades and became known as Moore's law. Chips got faster, smaller and more power efficient.

In recent years however, the law has broken down. Transistors became so small that electrons started behaving in unusual ways, making it complicated for chipmakers to squeeze more transistors into every chip. For instance, Intel is set to start production for chips with 7nm transistors in 2021, a full 6 years after it started producing 14nm chips. Other players progressed faster, but still slower than Moore predicted. TSMC, the leader in <10nm chips, began using a 7nm process in 2017. It started producing 5nm chips three years later, in 2020. Both TSMC and Samsung only plan to start commercially producing 3nm chips in 2022.

The race towards smaller transistors, which are in high demand by sectors like artificial intelligence and machine learning, has several implications for the semiconductors industry. Firstly, it implies a "winner-takes-all" market concentrated into the hands of the few companies that can produce the most sophisticated chips. Figure 1 shows how this has already started happening. Secondly, it implies much higher R&D costs. According to research by McKinsey, designing a 5nm chip costs about \$540m, or about three times as much as the \$175m required to design a 10nm chip. Finally, approaching the end of Moore's law means companies need to find new avenues for innovation. Future advances in chip technology will likely come from chip architecture and software, rather than transistor size. Nvidia chips are an example: they improved their performance in a certain class of AI calculations by over 300 times between 2012 and 2020, solely through architecture and software improvements.

Figure 1. Market share held by semiconductor vendors worldwide from 2008 to 2019



Source: Gartner

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## 2. The semiconductor industry is rapidly consolidating

The semiconductor sector has witnessed a wave of consolidation recently, with an overall value of M&A deals in the industry of more than \$330bn for the past 5 years. As companies are preparing for a status quo where all kinds of devices are connected to the internet, the largest incumbents are taking advantage of their scale to make strategic bids that enable them to supply chips for data centre servers and benefit from the development of new markets such as 5G, IoT, AI, and autonomous vehicles. The COVID-19 pandemic contributed to this trend by fuelling concerns about supply chain security and boosting demand for laptops, videogames, and data centres. This heightened demand for chips lifted chipmakers' share prices, which facilitated M&A, as buyers could use their own stock as currency.

M&A activity in the semiconductor industry opens new market opportunities for both targets and buyers, allowing them to invest in different promising technologies or, alternatively, free themselves from certain business units that may be considered non-strategic. Intel, for example, sold its NAND business for long-term data storage to South Korean SK Hynix and invested the transaction proceeds in R&D for 5G networking and AI.

The table below shows the most recent mega-deals in the semiconductor space. Of note are the sky-high transaction multiples, averaging 29.8x EV/EBITDA and the frequent use of company stock as form of payment.

Date	Deal value (\$bn)	Target	Country	Buyer	Country	EV/21E Sales	EV/21E EBITDA	EV/21E EBIT	P/E 21E	Form of payment
29-Oct-20	10	 Inphi	USA	 MARVELL	USA	12.4x	29.3x	43.3x	41.5x	cash and stock
27-Oct-20	35	 XILINX	USA	 AMD	USA	11.1x	34.8x	39.9x	86.4x	stock
20-Oct-20	9	 intel NAND business	USA	 SK hynix	KOR	n.a.	n.a.	n.a.	n.a.	cash
13-Sep-20	40	 arm	UK	 NVIDIA	USA	22.9x	n.m.	n.m.	n.m.	cash and stock
13-Jul-20	21	 maxim integrated.	USA	 ANALOG DEVICES	USA	9.3x	25.3x	28.1x	31.0x	stock

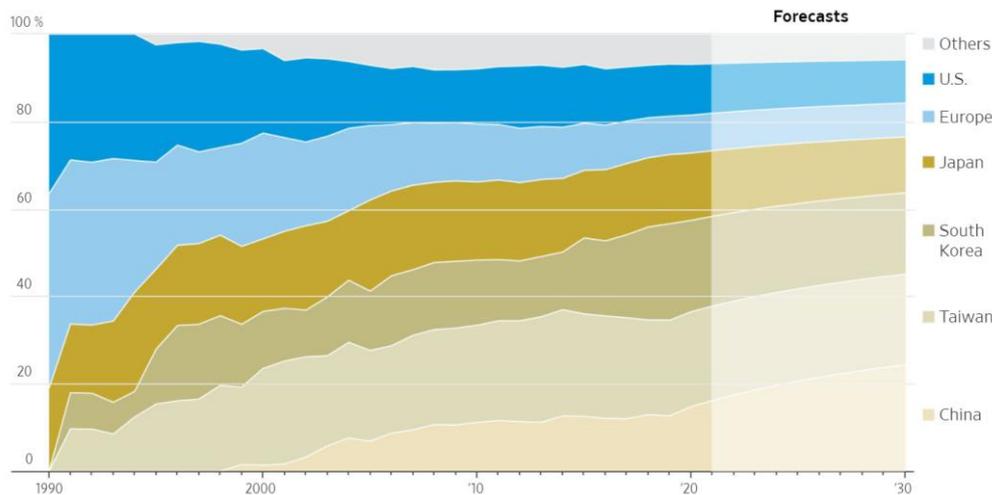
Source: Company information, Bloomberg

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### 3. Asia is making more chips

Asia now accounts for over three quarters of global semiconductor manufacturing capacity. That number is set to rise according to the Figure 2, and China is poised to become the world's largest manufacturer by 2030.

Figure 2. Share of global manufacturing capacity by country



Source: Wall Street Journal

Asian manufacturers have squeezed out North American and European ones thanks to their much lower costs. According to a BCG report, the total cost of owning a semiconductor fabrication plant for 10 years in the US is 30% higher than in Taiwan, South Korea or Singapore and 37% to 50% higher than in China. Government incentives explain most of the gap. China, for example, offers semiconductor manufacturers free land, tax credits, grants, preferential leasing rates, loans at below-market rates and makes direct investments in domestic manufacturers. Natural disadvantages in factor costs further widen the gap between costs in North America and Asia. Indeed, labour costs in the US can be up to 2 times higher than in Asia and utilities can be nearly 25% higher. Asia's competitive advantage is not set to reverse unless the US introduces significant incentives too.

Figure 3. Comparison of government incentives



Note: Incentives are on the first ten years of operation. All countries also include a 100% reduction on equipment import costs and a 5% R&D write-off and deferral; not exhaustive  
 \*Based on a best-case scenario with current incentives and recent agreements †Excluding China ‡Mainland China

Source: Wall Street Journal

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#### 4. Governments increasingly view chips as a national security priority

The US government has taken strong measures to protect its American semiconductor technology, which plays an important role in military tech and cyberwarfare. For instance, in March 2018, the Trump administration blocked the merger between US-based Qualcomm and Singapore-based Broadcom, citing national security concerns. In August 2020, the US government tightened sanctions on Huawei, making it harder for the company to buy supplies from American chip producers. This forced Huawei, which had no experience producing chips, to set up a chip plant in Shanghai that did not use American technology. Most recently, in September 2020, the US imposed sanctions on SMIC, China’s biggest chipmaker. With these sanctions, American companies need licences to export technology to SMIC.

#### 5. The coronavirus brought about winners and losers

Semis exposed to Computers, Datacenters, and Communications showed strength during the pandemic while those exposed to automotive and industrials showed weakness. As shown in the table below, high Chromebook demand combined with cloud storage needs due to remote working and learning benefited players like Intel, AMD, and Nvidia. Memory, storage and communications players also benefitted from WFH tailwinds, despite the negative impacts of the Huawei ban. Automotive & Industrial fared the worse, due to drastically lower auto demand.

End market	Exposed chipmakers	Headwinds/tailwinds during pandemic
PC/Datacenter	  	<ul style="list-style-type: none"> <li>↑ Strong demand for Chromebooks, gaming, and datacenters driven by remote working and learning</li> <li>↓ PC shipments flat</li> </ul>
Memory & Storage	 	<ul style="list-style-type: none"> <li>↑ High cloud spend, 5G smartphones shipments</li> <li>↓ Huawei components ban</li> </ul>
Communications	     	<ul style="list-style-type: none"> <li>↑ Strong datacenter networking trends</li> <li>↓ Muted optical demand from China due to Huawei ban</li> </ul>
Mobile/Consumer	  	<ul style="list-style-type: none"> <li>↑ Strong gaming console demand</li> <li>↓ Sluggish smartphone demand</li> </ul>
Automotive & Industrial	    	<ul style="list-style-type: none"> <li>↓ Weakness in auto due to global lockdowns</li> </ul>

Source: J.P.Morgan

TAGS: Semiconductors, semiconductor, semis, semi-conductor, chip, chipmaker, Moore, Nvidia, AMD, Intel, Micron, Western Digital, Inphi, MaxLinear, Marvell, Broadcom, Macom, Qorvo, Skyworks, Analog Devices, On, NXP, Texas Instruments, Maxim

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